

# The Three Qualities of a Leader Everyone Wants to Follow.

Great leaders aren't always the loudest or the smartest in the room. But they are the ones everybody wants to follow.



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In this three-part series we are going to discover the 3 qualities you must develop in order to become the kind of leader people love to follow.

# 1

## Care About Your People



*"Its not about being in charge. Its about taking care of those in your charge."*  
– Simon Sinek

### Which of these leadership styles do you resonate with most?

- A Leader who is loved by their people but struggles to get great results. (The organisation often drifts... you lack the edge of excellence.)
- A leader who isn't so great with their people but is tight on accountability. (The organisation has laser like focus and you consistently get great results.)

In my experience church leaders lean mainly into either one of these two styles.

We either prioritise our people but struggle to get results (deadlines aren't really important to us.) Or we are driven by results (we have a reputation for quality and we always 'get it done') but we lose people fast - they just can't keep up with our pace!

Maybe a more important question is: Which leadership style is better for a church leader?

A leader who cares about their people but not about their results? Or a leader who cares about results but not about their people?

### Answer?

Neither... and both.

Smart & effective leadership belongs to leaders who care about results AND relationships.

Results driven leaders naturally focus on asking their people WHAT they are doing. Relationship driven leaders naturally only ask HOW they are doing.







## Smart leaders do both.

Becoming a leader that does both requires us to go easy on the person but tough on the issue.

Here is a three step process you can use with your team that will help you to go easy on the person and stay tough on the issue.

**1. Affirm whats good about them** - you might be frustrated with them but you recruited them! So look for the good you first saw, call it out and start to build on it.

**2. Affirm their intentions** - I see what you are trying to do here - I love that. I'm worried it might not be giving us what we need - can we talk?

**3. Be clear about what's missing** - If we dive right in saying "everything is wrong around here" we wont get the results we are looking for. They are crying out for clarity & your expectations of them. Getting angry & frustrated helps no one.

So when you are with your team be clear about what's missing but always begin by asking **HOW** they are doing before asking **WHAT** they are doing.

Because people who know you care for them will care more about your mission.

Some leaders will make you think that **THEY** are important. The best leaders will help you see that **YOU** are important.

In part two you'll discover the vitally important difference between motivation & inspiration.



*"Because people who know you care for them, will care more about your mission."*

